



### **InteGreat EHR – Why M-HITECH Makes it the Product of Choice**

Life is never dull when developing and implementing an EHR, but the ride has gotten even wilder since October of last year. With the latest governmental incentives, it is clear that EHR adoption by all physicians is just 3-5 years away. Since the specific requirements of the electronic prescribing incentives were announced late last year, the InteGreat development team has been focused on adding new features and working with the required certification bodies to ensure that our customers can claim each and every EHR-related incentive for which they qualify. Now, with the announcement of the Medicare and Medicaid Health Information Technology for Economic and Clinical Health (M-HITECH) Act, our developers, implementation staff and ASP-delivery engineers are gearing up for what we think will be an unprecedented demand for the InteGreat EHR.

Why InteGreat? It's simply a matter of time and money. To qualify for the greatest reimbursement under M-HITECH, a physician must start using a qualified EHR in 2010. However, the in-house implementation of a typical EHR product generally takes six to nine months after contract signing, with approximately two months spent purchasing/installing hardware and four months spent training physicians and nurses how to use the product. Compound this with the typical EHR vendor's implementation wait queue of two to three months (which grows as demand increases) and it becomes doubtful that even a small physician's office can be "live" by the end of 2010 unless they sign a contract within the next 6 months.

With MED3000's Software as a Service (SaaS) implementation and InteGreat EHR's browser-based deployment, our customers can be "live" on their EHR in less than half the time required by traditional EHR products. And the MED3000 SaaS deployment model means that your monthly service fee can be paid in its entirety using the M-HITECH incentive. So rather than risk delaying the receipt of the incentives to which you're entitled, only to spend them on the down payment for an expensive in-house EHR, why not consider the best, easiest to use EHR available...delivered to you by MED3000 using our reliable and sophisticated SaaS deployment model – InteGreat EHR!